

Financial Report

NARST Membership Meeting October 29, 2020 Jerome Shaw NARST Secretary-Treasurer



Finance Committee Members



NARST

Secretary-Treasurer (Chair) Jerome Shaw

President *Eileen Parsons* Immediate Past President *Tali Tal*



MANAGEMENT

Executive Director Helen Schneider Lemay

Virtual (Management Co.) Staff

Tom Pappas

Senior Vice President, Finance and Administration

Julie Utano

Senior Director Client Services

Margaret Bauman

Senior Account Analyst

Bottom Lines



Good Financial Health overall

✓ Income > Expenses



Balanced Budget for 2021

✓ Historical Precedent



Improving **Procedures** and Exploring **Options** ✓ Cash Flow Projections, Consolidating Banking Vendors





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FY 2019 Q3 Actual

FY 2020 Q3 Preliminary

Total Income	\$ 742,599	Total Income	\$ 377,615
Total Expenses	\$ 552,303	Total Expenses	\$ 326,232
Net Income	\$ 190,296	Net Income	\$ 51,383

* JRST Royalties (47%), Conference Registrations (38%), Membership Dues (13%), Other (2%) In-person Conference

* Contracted Personnel (31%), JRST (25%), Annual Conference (16%), Web Support (14%), Travel (5%), Other (*Cancelled Conference*

NARST Budget History



	2017	2018	2019	2020
Income	\$860,423	\$871,351	\$844,118	\$824,376
Expense	\$885,908	\$879,083	\$869,694	\$936,702
Net Income	-\$25,485	-\$7,733	-\$25,575	-\$112,326

	2021
Income	\$625,050
Expenses	\$616,762
Net Income	\$8,288

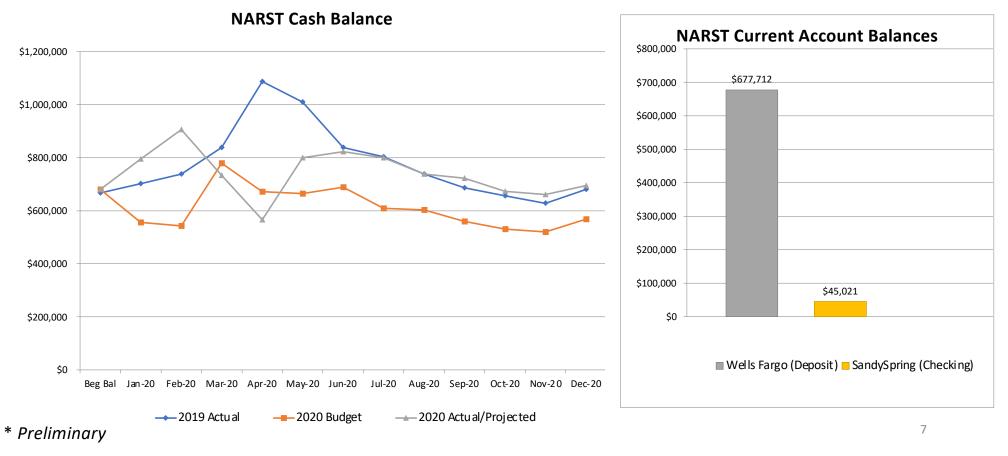
* Approved at October 15-17, 2020 Board Meeting *Virtual Conference*



NARST 2021 Budget*



NARST Cash Assets: 2020 Q3*





QUESTIONS?